

WE WILL BEGIN IN A MOMENT



**UPPER
MIDWEST
CHAPTER**

CLUB MANAGEMENT
ASSOCIATION OF AMERICA



**WISCONSIN
BADGER
CHAPTER**

CLUB MANAGEMENT
ASSOCIATION OF AMERICA

Private Club Consultants

- PCC was created to provide in-depth legal and operational answers for the club industry
- Our mission is simple:
 - To help you implement new legislative and regulatory requirements – with minimal impact to your club’s bottom line, and
 - To help you minimize legal liability and keep your club’s private and tax-exempt status intact – without sacrificing your strategic goals
- We are “Your Trusted Source For Answers”



Our Roadmap



The Race for the White House

Senate Results

House Results

What to Expect



The Race for the White House



3rd Time's the Charm for Biden

- Blue wall was repaired
 - MI in 2016 – 11K margin for Trump; in 2020 – 145K margin for Biden
 - Around 885K more votes cast – 365K for Trump and 520K for Biden
 - Five Detroit, Flint & Lansing counties came home – 125K diff. for Biden vs. '16
 - PA in 2016 – 44K margin for Trump; in 2020 – 45K margin for Biden
 - Around 785K more votes cast – 350K for Trump and 435K for Biden
 - Six Pittsburgh and Philly counties came home – 95K diff. for Biden vs. '16 (B less & T more in Philly!)
 - WI in 2016 – 23K margin for Trump; in 2020 – 21K margin for Biden
 - Around 455K more votes cast – 205K for Trump and 250K for Biden
 - Milwaukee and Madison counties came home – 57K diff. for Biden vs. '16
- Trump won these states by around 78K; Biden won them by 211K



3rd Time's the Charm for Biden

■ The kickers

- AZ in 2016 – 90K margin for Trump; in 2020 – 17K for Biden
 - Around 860K more votes cast – 375K for Trump and 485K for Biden
 - Ghost of John McCain – 91K diff. for Biden in Maricopa County vs. '16 (T won with 44K in '16!)
- GA in 2016 – 210K margin for Trump; in 2020 – 11K for Biden
 - Around 960K more votes cast – 370K for Trump and 590K for Biden
 - Four Atlanta counties – 214K diff. for Biden vs. '16
- NE 2nd Congressional District – 11K margin for Trump; in 2020 – 19K for Biden
 - Around 60K more votes cast – 15K for trump and 45K for Biden
 - NE 2nd was a tough one – ruby red state with no local issues....
- Electoral College vote – 306-232, which is what Trump won in 2016

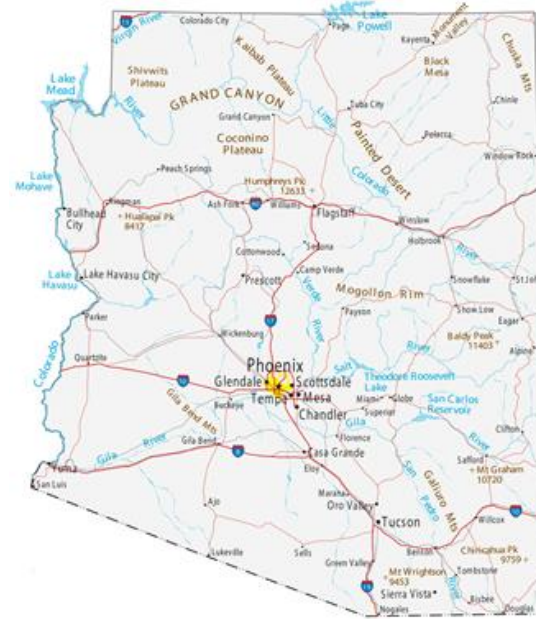


Senate Results

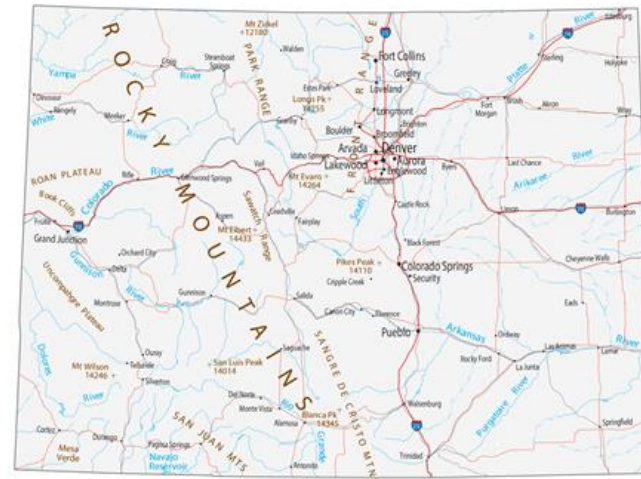


AL

AZ

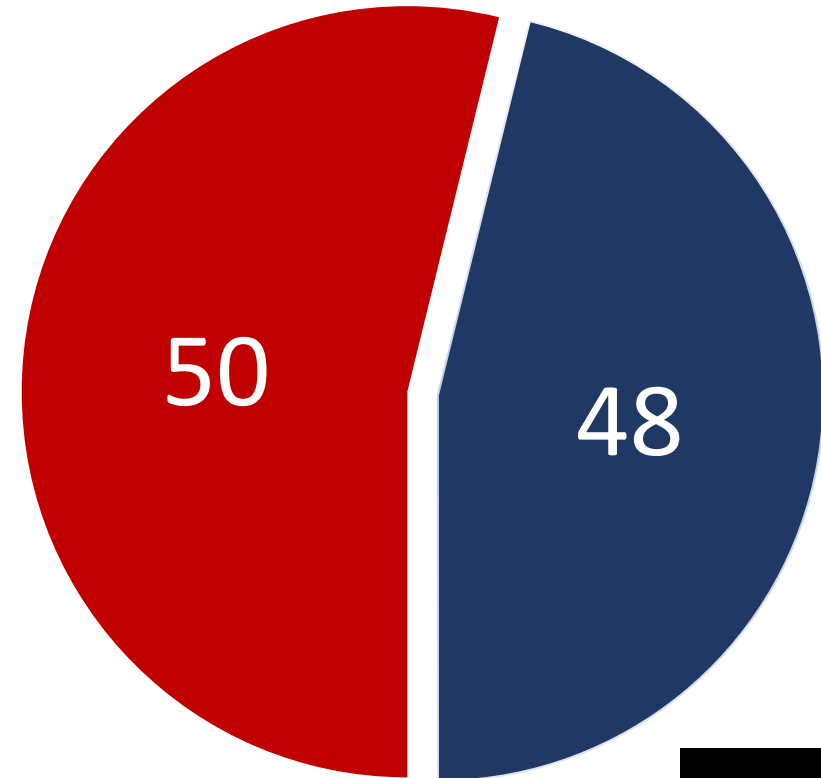


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Balance of Power

- Could be a deadlocked Senate
 - Rs lost 2 – AZ & CO, but kept ME (!)
 - SD's Mike Rounds (R) was easily re-elected
 - Ds lost 1 – AL
 - MN's Tina Smith (D) was easily re-elected
 - Couldn't capture AK, IA, MT, NC, & SC
 - 10 Rs in tough races & a huge \$\$ edge = bad night for Ds
 - 2 GA runoffs 1/5/21 – leans R
 - Will determine control of Senate – Hello Georgia!
- 2022 – Rs could benefit from a Biden WH
 - 21 Rs up vs. 13 Ds
 - R seats to watch: GA, MO, WI & 3 open: IA, NC & PA
 - D seats to watch: NH & NV



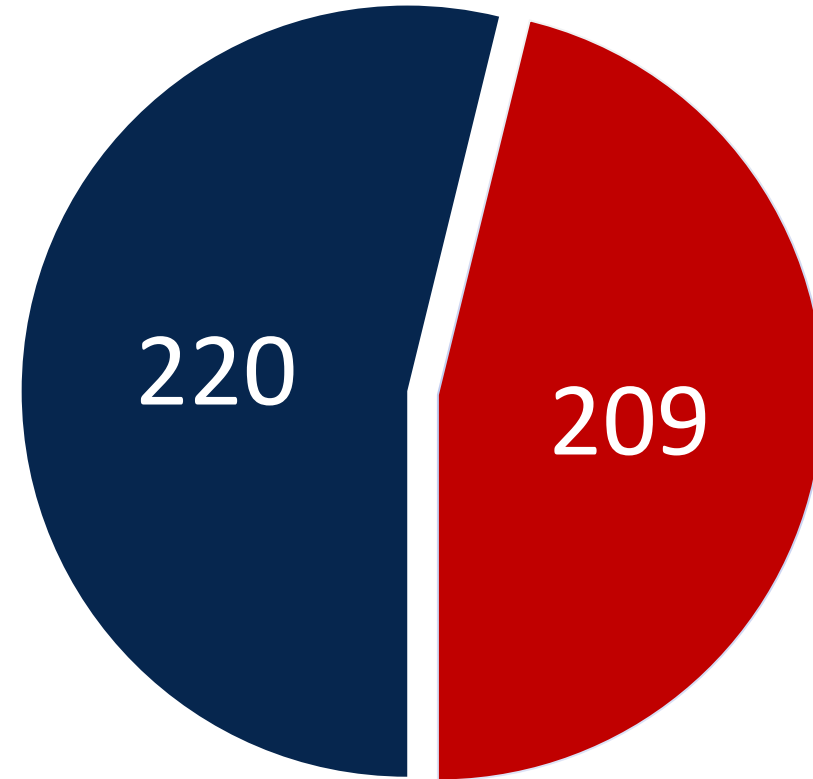


House Results



Balance of Power

- Democrats maintained their control
 - 220 Democrats – 209 Republicans
 - 5 D and 1 R seats still undecided
 - Ds lost 11 seats
 - Rs lost 3 seats
- Wisconsin welcomes 1 new member
 - Scott Fitzgerald (R) for Rep. Sensenbrenner (R)
- Minnesota welcomes 1 new member
 - Michelle Fischbach (R) for Rep. Peterson (D)
- ND and SD had no changes in the House
- Real pressure on the Speaker to be more progressive
 - Takes 218 to pass anything so she can't lose more than 7 votes





What to Expect



Legislative Action

- Most of Biden's agenda won't get through Congress
 - Even if Senate goes blue (with VP as tiebreaker), can't overcome 60 vote threshold on most issues
 - No major healthcare bills will pass, at least not this Congress...2022?
 - No minimum wage bill or other changes to employment laws will pass
 - No labor bills will pass, but unions will want something for the victory
 - No comprehensive immigration reform bill will pass
 - If senate goes blue, tax hikes still be on the table with a Reconciliation Bill (doesn't need 60)
 - Raising top individual tax rate to 39.6% for club members, and cap deductions at 28% of value
 - Taxing capital gains at top rate for club members
 - Subjecting club members' income above \$400K to Soc. Sec. tax
 - Increasing top corporate rate to 28%
- Pelosi has a numbers problem if the progressives don't fall in line
 - If she loses just 8 members, she won't be able to pass anything



Regulatory Action

- When you cannot legislate, you regulate...
 - Biden will use the regulatory agencies like Obama did
 - Unions will get NLRB help – card check, micro-unions and joint employer rules back on the books?
 - DOL will overturn the new Independent Contractor Rule and look to follow CA/NJ (ABC Test)
 - The new Overtime Exemption Rule’s minimum weekly salary threshold will likely stay - \$684/week
 - EPA will reinstate Obama’s WOTUS Rule
 - DHS will likely review H-2B visas (but with an eye on the unions)
 - OSHA rule-making for COVID-19
 - States will jump in on labor and employment issues – as they have on minimum wage
- Rule-making will likely be where Biden makes his mark
 - Unless he can reach an accord with McConnell (even if McConnell is in the minority)
 - Don’t bet on it....





Questions



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